Evangelism Process – One on One

Target

1) Determine an affinity group you naturally fit into or desire to win
2) Pray for opportunities to connect with people
3) Invest much time in their world getting to know them

Contact

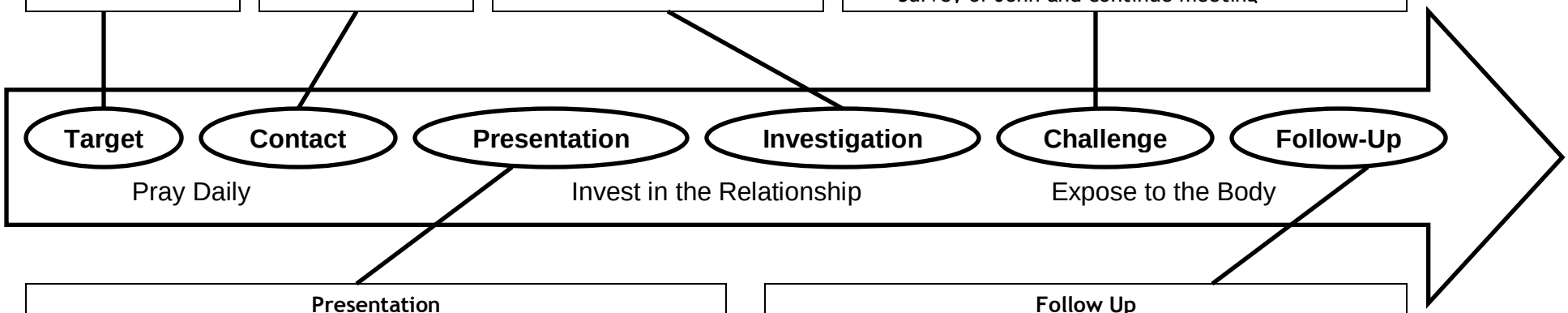
1) A contact is a person within your target group whom you have connected with
2) Arrange a time and place where you can meet with them one on one

Investigation (One-on-One)

1) Set a time to meet together weekly (meal times are best)
2) During each weekly meeting:
   a) Briefly go over the Q & A
   b) Discuss the questions from the Survey of John
   c) Give them the next Q & A with Survey of John

Challenge (One-on-One)

1) When giving the last Q & A, challenge them to read it and ask themselves the question, "What would keep me from accepting Jesus as Christ and Lord?"
2) During the next meeting, refer back to the Bridge Diagram, explain accepting Jesus as Christ (trust) and Lord (repentance), and ask them the above question.
3) If they are ready, lead them in trusting Jesus as Christ and Lord
4) If not, ask where they are on a scale of 1-10 (1=not interested, 10=ready to accept Jesus)
5) If there is sincere interest, give them the next Survey of John and continue meeting



Presentation
(Bridge Diagram)

1) Begin with Purpose, Security, Fulfillment circles
2) Walk through the verse
3) Focus on the titles of Jesus – To cross the bridge a person must accept Jesus as both…a) Christ = Savior, b) Lord = King
4) The Need to Investigate
   a) C.S. Lewis Quote – Liar, Lunatic, Lord
5) Challenge to Investigate
   a) Meet for the next four weeks
   b) Read Q & A – Most common questions
   c) Survey of John – Short Daily Readings
6) Give them the first Q & A with Survey of John.

Follow Up

1) If a person indicates that they have trusted Christ, give them the New Life in Christ Workbook and continue meeting weekly to discuss
2) If they do not trust Christ and there is still sincere interest, continue meeting and discussing the Survey of John until the end of the study or the end of the semester.
3) At your final meeting, issue the same challenge as before
4) If the person is still not ready to trust Christ…
   a) Continue to pray for them
   b) Respond to their interest
   c) Continue to relate to them but not as your primary evangelistic focus