

Evangelistic Steps

Step 1: Meet and Get to Know the Person

A. Meet people naturally:

1. Ask for help
2. Get a friend to introduce you to their friends
3. Teach an English class
4. Ask if you can participate in a sporting event
5. Go to people who look interested in you as a foreigner (Use F.A.C. brochure)
6. Make the Lordship decision to be friendly and meet new people
7. Pray for divine appointments

B. Win them to you:

1. Make them the issue
2. Ask for help with something
3. Compliment what you can
4. Remember what they tell you (Write it down afterwards)
5. Call them
6. Pray that they will be attracted to you

C. Learn about them:

1. Who their friends are (Ask, "Who is your best friend?")
2. Where they live
3. Who they live with
4. About their family
5. Their goals
6. Their felt needs ("How is it being a freshman?")
7. What they like

D. Continue your contact

1. Make an appointment to do what they like
2. Ask for their phone number
3. Take your picture with them
4. Call them (Confirm the appointment)
5. Be available - flex to their schedule as much as possible, but try to meet with them during a time you know a translator will be available.

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Step 2: Create Interest

- A. How to make natural transitions into interest creating subjects issues:
 - 1. Ask them to explain about Buddhism
 - 2. Ask them if they have ever had a Christian friend
 - 3. Ask them about the scariest time in their life
 - 4. Use their questions
 - 5. Ask them if they have ever been to church

**Don't ask questions like "Have you ever heard of God?"

- B. Share about how your life changed: (How you have experienced what they are lacking.)
 - Testimony
 - 1. Why you became a Christian
 - 2. Changes
 - 3. Answered prayers

- C. Introduce them to a Thai Christian: (Ask the Thai Christian to share why they became a Christian)

- D. Bring them to a Christian Meeting:
 - 1. Church
 - 2. Retreat
 - 3. Other

- E. Explain the "Whys" of becoming a Christian
 - 1. Help in daily living
 - 2. Changed life
 - 3. Forgiveness for sin
 - 4. Help in decision making
 - 5. Peace in your heart
 - 6. Assurance you will go to heaven
 - 7. You're never alone
 - 8. True happiness that is not just for a short time

- F. Share about Answered Prayer

- G. Pray for God to open their heart

- H. Expose their Need:
 - 1. Use "Are You Good Enough to Go to Heaven?" tract
 - 2. Ask questions about their purpose in life
 - 3. Ask questions regarding their happiness (peace, satisfaction with their life...) Ex. "What do you want most in life?"
 - 4. Ask how they will know how to make good decisions about their future (love tract)